

Distribution Partner Program



BENEFITS & ADVANTAGES

As a leading manufacturer and supplier of innovative RFID hardware products in Germany, iDTRONIC proposes its new **Distribution Partner Program** to support global sales.

We are looking for RFID experienced partners in defined countries, who will be able to push our products into applications like Industrial Automation, Asset Tracking and Supply Chain Management.

The iDTRONIC distributor's benefits and tasks are in detail:

Benefits

- Distributorship for country / region
- Qualified Leads
- Exclusivity
- Marketing Support
- Special Product Training
- Participation in iDTRONIC Sales Conferences
- Distributor pricings
- Preferred payment conditions

Tasks

- Sales planning / forecast
- iDTRONIC products listed on corporate website
- Supply of competitive products only under iDTRONIC's consultation and approval
- Implementation of iDTRONIC Marketing arrangements
- 1st level support self-managed
- Contact all potential customers within the territory

Questions on our new Distribution Partner Program?
Feel free to contact us:

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Start now!

The first step in becoming an iDTRONIC Distributor is to fill out the application form on our website or to contact our Sales Director.